



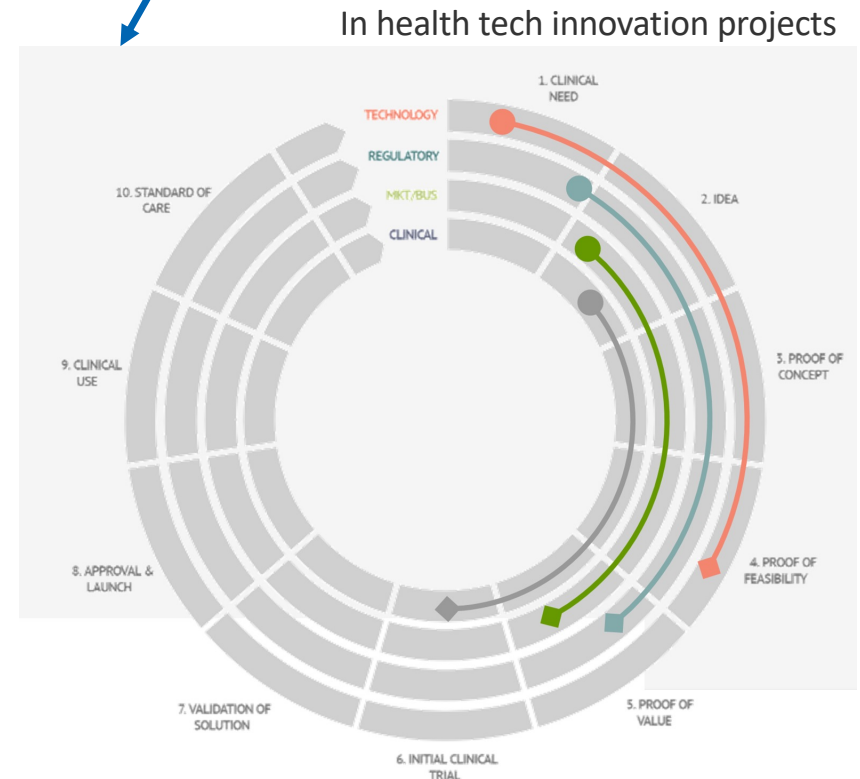
European Commission support schemas for innovation

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15.03.2023, Estonia

Innovation – implementation of ideas into everyday practice

There are different support programs for different Technology Rediness Levels/Busienss Rediness Levels/Innovation Maturity Levels (TRL/BRL/IML).



Read more: <https://www.gaits.org/>

MEDTECH MILESTONES FRAMEWORK

Innovation			Innovation Maturity Level Milestones			
Maturity Level	Name	Overall Description	Clinical	Market/Business	Regulatory	Technology
1	Need	Insights into unmet clinical needs and available solutions	<input type="checkbox"/> Unmet need statement <input type="checkbox"/> Disease state characterization	<input type="checkbox"/> Needs screening & selection <input type="checkbox"/> Existing solutions characterization	<input type="checkbox"/> Regulatory familiarization	<input type="checkbox"/> State-of-the-Art summary
		Potential solution to unmet need described, evaluated and selected	<input type="checkbox"/> Workflow scenario <input type="checkbox"/> Updated need statement <input type="checkbox"/> Envisioned benefit statement <input type="checkbox"/> Feedback from 5+ clinical stakeholders	<input type="checkbox"/> Competitive landscape <input type="checkbox"/> Envisioned Value Proposition <input type="checkbox"/> Key stakeholders identified <input type="checkbox"/> Reimbursement familiarization	<input type="checkbox"/> Medical device determination (MDR in EU) <input type="checkbox"/> Comparable identified	<input type="checkbox"/> Idea screening and selection <input type="checkbox"/> Paper Prototype <input type="checkbox"/> Institutional IP disclosure
3	Proof of Concept (PoC)	Key component concepts validated in models and value proposition tested	<input type="checkbox"/> Feedback from clinical stakeholders in 5+ settings <input type="checkbox"/> Updated need statement and workflow scenario <input type="checkbox"/> Target outcomes	<input type="checkbox"/> Competing solutions characterization <input type="checkbox"/> Preliminary value proposition <input type="checkbox"/> Path-to-Payment plan <input type="checkbox"/> Stakeholder map <input type="checkbox"/> Business protection model	<input type="checkbox"/> Preliminary regulatory classification <input type="checkbox"/> Preliminary regulatory pathway <input type="checkbox"/> Preliminary intended /indications for use <input type="checkbox"/> Preliminary risk and hazard analysis	<input type="checkbox"/> Key component PoC prototypes <input type="checkbox"/> Demonstration results <input type="checkbox"/> Preliminary Freedom to Operate (FTO) Assessment <input type="checkbox"/> Updated institutional IP disclosure <input type="checkbox"/> Key in-sourcing requirements
		Feasibility of whole solution demonstrated in models and in feedback from stakeholders	<input type="checkbox"/> Feedback on users in 20+ settings <input type="checkbox"/> Updated need statement and Use Case scenario/workflow <input type="checkbox"/> Updated target outcomes	<input type="checkbox"/> Feedback from 5+ economic buyers <input type="checkbox"/> Preliminary business model <input type="checkbox"/> Development plan <input type="checkbox"/> Key relationships identified <input type="checkbox"/> Business advisory board	<input type="checkbox"/> Draft essential requirements checklist <input type="checkbox"/> Draft product claims <input type="checkbox"/> Draft instructions for use <input type="checkbox"/> Institutional approval request(s) <input type="checkbox"/> Submission pathway defined	<input type="checkbox"/> Product Requirement Document (PRD) <input type="checkbox"/> "Works Like" and "Looks Like" prototypes <input type="checkbox"/> Essential experiment results <input type="checkbox"/> Provisional IP filing & initial FTO review <input type="checkbox"/> Key in-sourcing plans <input type="checkbox"/> Manufacturing/QMS plan
5	Proof of Value (PoV)	The potential of the solution to work and create value for all	<input type="checkbox"/> Feedback from 100+ users <input type="checkbox"/> Feedback from 5+ KOLs	<input type="checkbox"/> Key management team committed <input type="checkbox"/> Investor ready business plan <input type="checkbox"/> Feedback from 20+ economic buyers	<input type="checkbox"/> Essential requirements checklist <input type="checkbox"/> Application form to competent authority submitted	<input type="checkbox"/> "Works Like, Looks Like, Made Like" prototypes <input type="checkbox"/> Essential technical experiments results



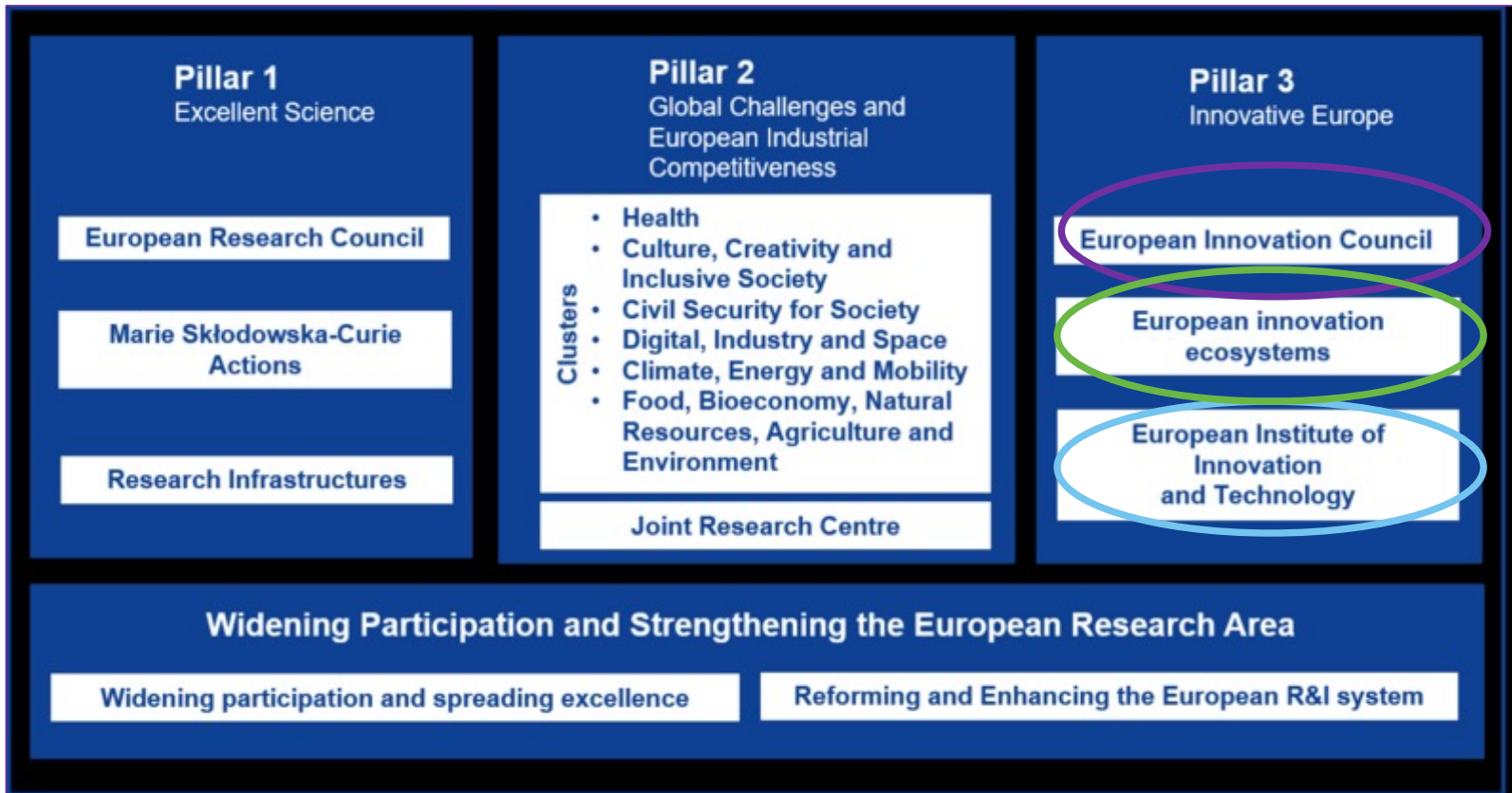
		stakeholders is demonstrated	<input type="checkbox"/> Use Case/ scenarios testing with 10+ users <input type="checkbox"/> Animal/first in/with man experiments <input type="checkbox"/> Medical advisory board <input type="checkbox"/> Clinical trial endpoints	<input type="checkbox"/> Initial Seed Investment <input type="checkbox"/> Key relationships formalized <input type="checkbox"/> Incorporation & Founders agreement	<input type="checkbox"/> Clinical Investigation approval(s)	<input type="checkbox"/> IP search report <input type="checkbox"/> GMP compliant pilot manufacturing process <input type="checkbox"/> Key in-sourcing requirements committed
6	Initial Clinical Trials (ICT)	Regulated production of prototypes and collection of clinical and economic data	<input type="checkbox"/> Endpoints achieved in Feasibility clinical trials <input type="checkbox"/> Demo feedback from 25+ users <input type="checkbox"/> Peer reviewed publication(s) submitted	<input type="checkbox"/> Value quantification <input type="checkbox"/> Feedback from 25+ economic buyers <input type="checkbox"/> 1st institutional investment	<input type="checkbox"/> GDPR/HIPAA compliance <input type="checkbox"/> Security and vulnerability certifications <input type="checkbox"/> Data requirements confirmation <input type="checkbox"/> Pre-submission filed	<input type="checkbox"/> cGMPs compliant manufacturing process <input type="checkbox"/> Updated specification & experimental validation <input type="checkbox"/> All in-sourcing licensing requirements achieved <input type="checkbox"/> Full IP application
7	Validation of Solution (VoS)	The solution is shown to be effective and its value to all stakeholders is validated	<input type="checkbox"/> Endpoints achieved in pivotal clinical trials <input type="checkbox"/> Peer reviewed publication(s) accepted	<input type="checkbox"/> Purchasing intent from 10+ buyers <input type="checkbox"/> 2nd round of institutional investment	<input type="checkbox"/> Submission of Technical file to regulatory body	<input type="checkbox"/> Quality assured process validation (cGMP) <input type="checkbox"/> Updated specification & experimental validation
8	Approval & Launch (A&L)	Institutional and regulatory approval received and sales launch	<input type="checkbox"/> Training materials & support established <input type="checkbox"/> Specialty medical groups review in place	<input type="checkbox"/> Initial sales <input type="checkbox"/> Regionalization plans	<input type="checkbox"/> Registration and listing <input type="checkbox"/> CMS/Public Coverage and CPT/DRG code determination	<input type="checkbox"/> Finalized cGMP production environment <input type="checkbox"/> IP for improvements filed
9	Clinical Use (Use)	The solution is used successfully in day-to-day clinical practice	<input type="checkbox"/> Included in local practice guidelines <input type="checkbox"/> Peer reviewed publications	<input type="checkbox"/> Profitable sales <input type="checkbox"/> New markets launched	<input type="checkbox"/> Monitoring/ inspections	<input type="checkbox"/> Improvement plan <input type="checkbox"/> Key patents issued
10	Standard of Care (SoC)	The solution is recognised as the standard of care	<input type="checkbox"/> Recommended practice by medical specialty	<input type="checkbox"/> Dominant market share <input type="checkbox"/> Health economics study	<input type="checkbox"/> Product Obsolescence plan	<input type="checkbox"/> Component Obsolescence plan

EC support to innovators and start-ups

- Training programs and access to mentors and experts
- Access to network – matchmaking events
- Collection of useful information: https://commission.europa.eu/business-economy-euro_en, https://commission.europa.eu/research-and-innovation_en
- Financial support for (deep tech) start-ups

EU Programmes					
Asylum, Migration and Integration Fund (AMIF)	Border Management and Visa Instrument (BMVI)	Customs Control Equipment Instrument (CCEI)	Connecting Europe Facility (CEF)	Citizens, Equality, Rights and Values Programme (CERV)	Creative Europe (CREA)
Customs Programme (CUST)	Digital Europe Programme (DIGITAL)	Europe Direct (ED)	European Defence Fund (EDF)	European Parliament (EP)	EU Anti-fraud Programme (EUAF)
European Solidarity Corps (ESC)	Erasmus+ Programme (ERASMUS)	EU4Health Programme (EU4H)	European Social Fund + (ESF)	European Maritime, Fisheries and Aquaculture Fund (EMFAF)	Euratom Research and Training Programme (EURATOM)
Fiscals Programme (FISC)	Innovation Fund (INNOVFUND)	Internal Security Fund (ISF)	Horizon Europe (HORIZON)	Single Market Programme (SMP)	Social Prerogative and Specific Competencies Lines (SOCPL)
EU External Action (RELEX)	Interregional Innovation Investments (I3)	Just Transition Mechanism (JTM)	Justice Programme (JUST)	Protection of the Euro against Counterfeiting Programme (PERICLES)	Pilot Projects and Preparatory Actions (PPPA)
Programme for the Environment and Climate Action (LIFE)	Promotion of Agricultural Products (AGRIP)	Research Fund for Coal & Steel (RFCS)	Union Civil Protection Mechanism (UCPM)	Information Measures for the EU Cohesion policy (IMREG)	

EU financial support for start-ups and innovators



EIC: > €1.7 billion in 2022
https://eic.ec.europa.eu/index_en

EuroStars: (national + EU support)
<https://www.eurekanetwork.org/open-calls/>

EIT: >950 M EUR in 2022
<https://eit.europa.eu/>

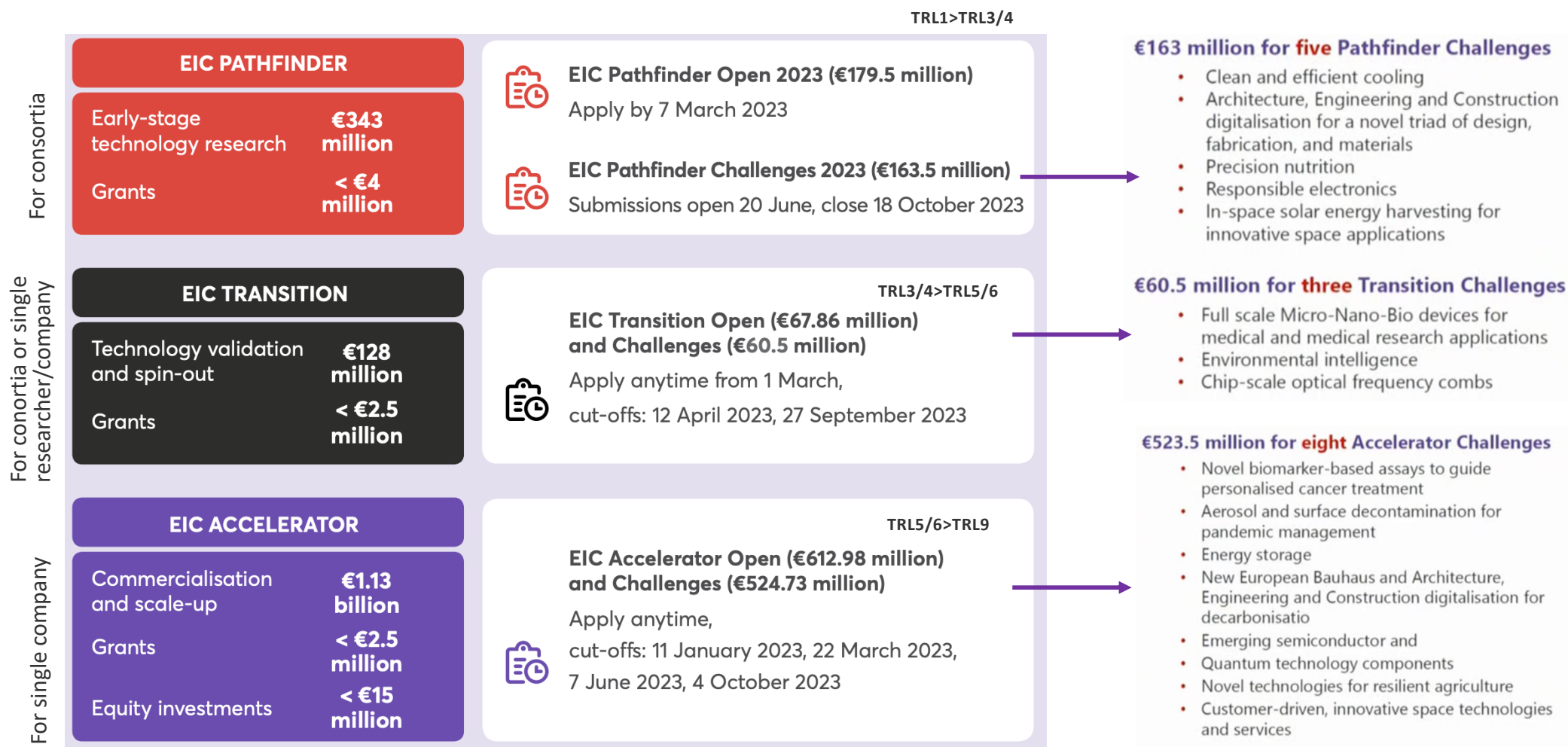
TRL/IML: 1-3

TRL/IML: 4 -10



Develop your idea till prototype phase with universities and research centers!

EIC main funding schemas in 2023



The evaluation step by step



More about EIC Funding

- Re-submission is allowed after improvements, after second “No” you cannot submit within 12 months.
- Major weaknesses of the projects – lack of understanding on market/competitions, weak commercialization strategy
- 20% of funding to women-led companies
- Corporate partnership program – matchmaking between start-ups and big industry
- Support to participate at Trade Fairs
- Support in Innovation Procurement program
- Educational programs



BUSINESS ACCELERATION SERVICES

For all EIC awardees, as well as selected applicants:



Access to coaches, mentors, expertise and training



Access to global partners (leading corporates, investors, procurers, distributors, clients)



Access to innovation ecosystem and peers



Support to test EIC innovations for potential clients



NEW EIC ACTIONS



Next Generation Innovation talents scheme:

researchers from other EU programmes (and Pathfinder) can do internships in EIC-funded companies

EIC Community Platform



What's in it for the EIC beneficiaries?

- Apply to EIC Business Acceleration Services
- Create a personal and company profile
- Use the powerful search engine to find like minded companies
- Explore business opportunities & share your experience via groups
- Promote other interesting events to the EIC Community
- Submit solutions to EIC challenges

<https://eic.eisma.eu/community/>

The screenshot shows the EIC Community Platform website. At the top, there are logos for the European Commission and the European Innovation Council. A navigation menu includes Home, Stories, Topics, Events, Challenges, Network, and About. A search bar is located on the right. The main content area features a welcome message and a call to action: "Your community to find partners and share knowledge." Below this, there is a "Register" button and a "Login" link. A section titled "As an EIC beneficiary, access a one-stop-shop of Business Acceleration Services" provides more details. At the bottom, there are three featured content blocks: "STORIES: Articles on the latest innovation-driven opportunities", "EVENTS: Regular matchmaking events, trainings, bootcamps and workshops", and "GROUPS: Meet peers, partners & exchange knowledge".

European Commission | European Innovation Council community

Member access

Home Stories Topics Events Challenges Network About Search

Welcome to the EIC Community

Your community to find partners and share knowledge.

The EIC Community platform is the place where we welcome all EIC-funded organisations, and other innovation stakeholders, to boost your business and network. Here, you will find different services to address your needs and support your scale-up journey, such as exclusive matchmaking events with corporates and investors, trainings, bootcamps and workshops, and access to the most relevant stakeholders in the European innovation ecosystem.

[Register](#) [Login](#)

As an EIC beneficiary, access a one-stop-shop of Business Acceleration Services

The EIC Community platform helps EIC innovators to get established on the European and global markets, by finding peers and business partnerships.

STORIES: Articles on the latest innovation-driven opportunities

EVENTS: Regular matchmaking events, trainings, bootcamps and workshops

GROUPS: Meet peers, partners & exchange knowledge

European Partnership on Innovative SMEs / Eurostars

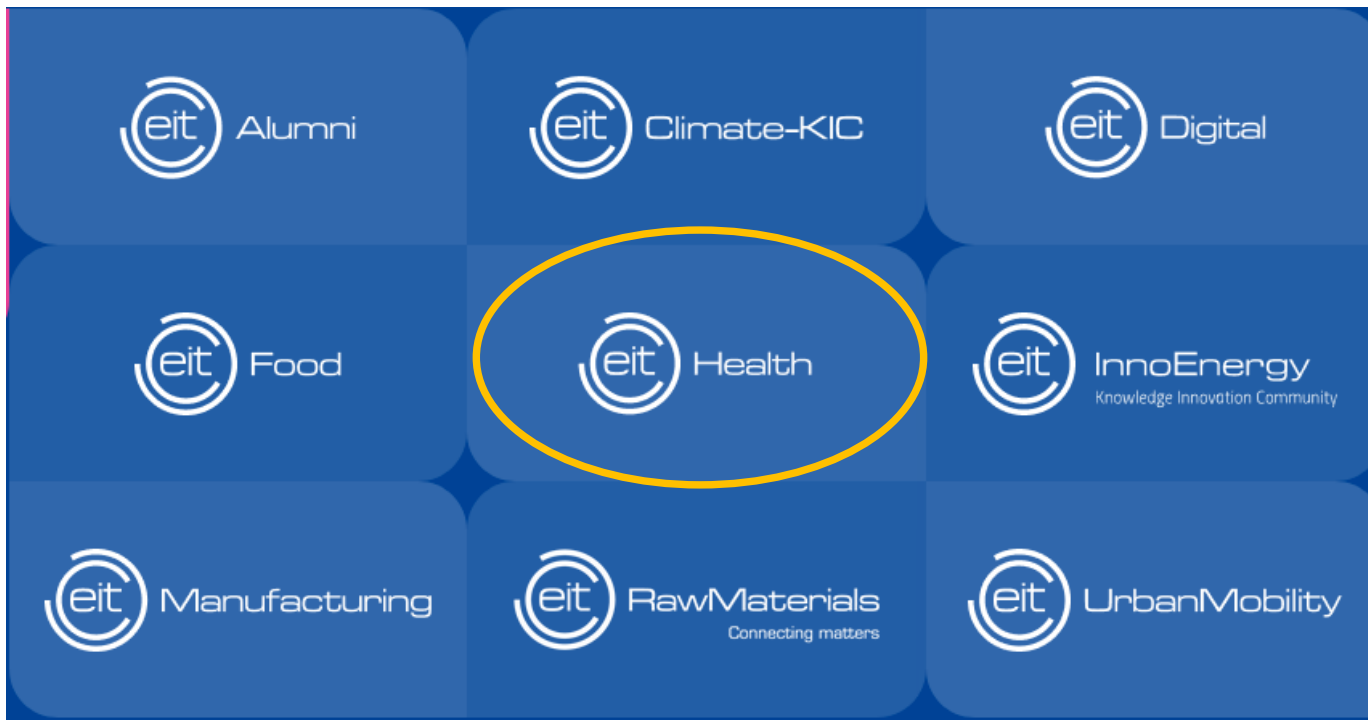
- For R&D performing SMEs (in leading role) with partners – international consortium needed (participants from at least 2 countries)
- Market-oriented: Projects must result in a marketable product in 2 years (product or service)
- All fields, there are no thematic restrictions
- Funding rules vary from country to country and your national funding body decides:
 - which organisations can receive funding (financial check),
 - which project activities can be funded and
 - funding rates.
- In Estonian the national funding body is Enterprise Estonia, funding up to 300 000 EUR for max 36 months, co-financing 40-50%.
- Application should be submitted via project platform (myeurekaproject.org) in English. International evaluation by 3 experts.
- NB! Contact national funding body before submission! In Estonia: Maria Värton, maria.varton@eas.ee, +372 627 9367 or Tiiu Treier, tiiu.treier@eas.ee, +372 56601336. Contract with local organization. Success rate has been 30%, 2-3 Estonian applications funded per call.
- [Call document](#), [Application form in Word](#), [Application guidelines](#). Call deadlines 2 x Year: next 13 April 2023.
- <https://www.eurekanetwork.org/eurostars-select-country/>



EUROPEAN
PARTNERSHIP



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One of the European
Commission's "KICs"
(Knowledge and Innovation
Communities).

<https://eit.europa.eu/>

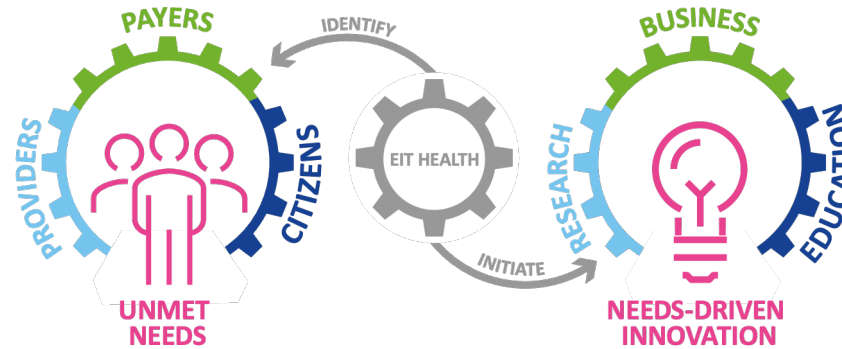
All Communities provide:

- Funding
- Services
- Network

➤ X-KIC activities/calls.

EIT as community

Based on identified needs, we **initiate innovation** by bringing together education, business, and research.



WHAT'S IN IT FOR YOU

Information for...

BUSINESS

Be part of the movement that creates tomorrow's entrepreneurs. Find opportunities to access exceptional talent, innovation know-how and new market opportunities.

ENTREPRENEURS

Start a new venture, improve your competitiveness, and find commercial success. Find opportunities to access support and finance.

PUBLIC AUTHORITIES

Leverage Europe's investment in innovation and shape Europe's future towards more sustainable inclusive and smart growth

RESEARCHERS

Get your ideas off the ground, bring great ideas to life, and take your innovation to the market. Find opportunities to access support and finance.

STUDENTS


Unleash your innovation potential by combining your technical studies with entrepreneurial ones in unique programmes.


UNIVERSITIES

Be part of the movement that enables innovation to flourish and creates a more favourable environment for cross-sectorial and cross border interaction

EIT Health Calls for consortiums - hospitals, universities, start-ups

New models to deliver healthcare	Facilitating the uptake of Digital Medical Devices & Diagnostics	Harnessing the full potential of health data for innovation
Winter / Summer School	Winter / Summer School	Winter / Summer School
Modules towards a labelled Fellowship programme	Modules towards a labelled Fellowship Programme	Modules towards a labelled Fellowship Programme
Modules on advanced high value care principles	Start-up and Partner driven projects	EIT labelled certification for non-degree education: Training module for professionals
Start-up and Partner-driven projects (Service Quality Assessment)	DiGInnovation – Fast Track Start-up driven projects	EIT labelled certification for non-degree education: Training module for patients and citizens
Bootcamp in Value-based healthcare		Start-up and Partner-driven projects (health registry / biobank based)

 Education Pillar Activities

 Business Creation Pillar Activities

 Innovation Pillar Activities

It is important to note that not all activities called within the flagship framework described in chapter 2 will be called at all 3 cut-offs. You can find below the table summarising at which cut-off the activities are called for:

	Cut off 1 – 2 Nov. 2022	Cut-off 2 – 1 March 2023	Cut-off 3 – 1 June 2023
New models to deliver healthcare			
Winter / Summer School	Yes	No	No
Modules toward a labelled Fellowship programme	No	Yes	Yes
Training Modules on Advanced High Value Care Principles	Yes	No	No
Service Quality Assessment Call for projects	Yes	Yes	Yes
Bootcamp in VBHC for mature start-ups	No	No	Yes
Facilitating the uptake of Digital Medical Devices			
Winter / Summer School	Yes	No	No
Module toward a labelled Fellowship Programme	No	Yes	Yes
Start-up and Partner driven projects	Yes	Yes	Yes
DiGInnovation – Fast Track Start-up driven projects	No	Yes	No
Harnessing the full potential of health data for innovation			
Winter / Summer School	Yes	No	No
Module toward a labelled Fellowship Programme	No	Yes	Yes
Training module for professionals	No	Yes	No
Training module for patients and citizens	No	Yes	No
Start-up- and Partner-driven projects (registry based)	Yes	Yes	Yes



More information from Call Document:

<https://eithealth.eu/opportunity/call-for-activities-related-to-the-flagships/>

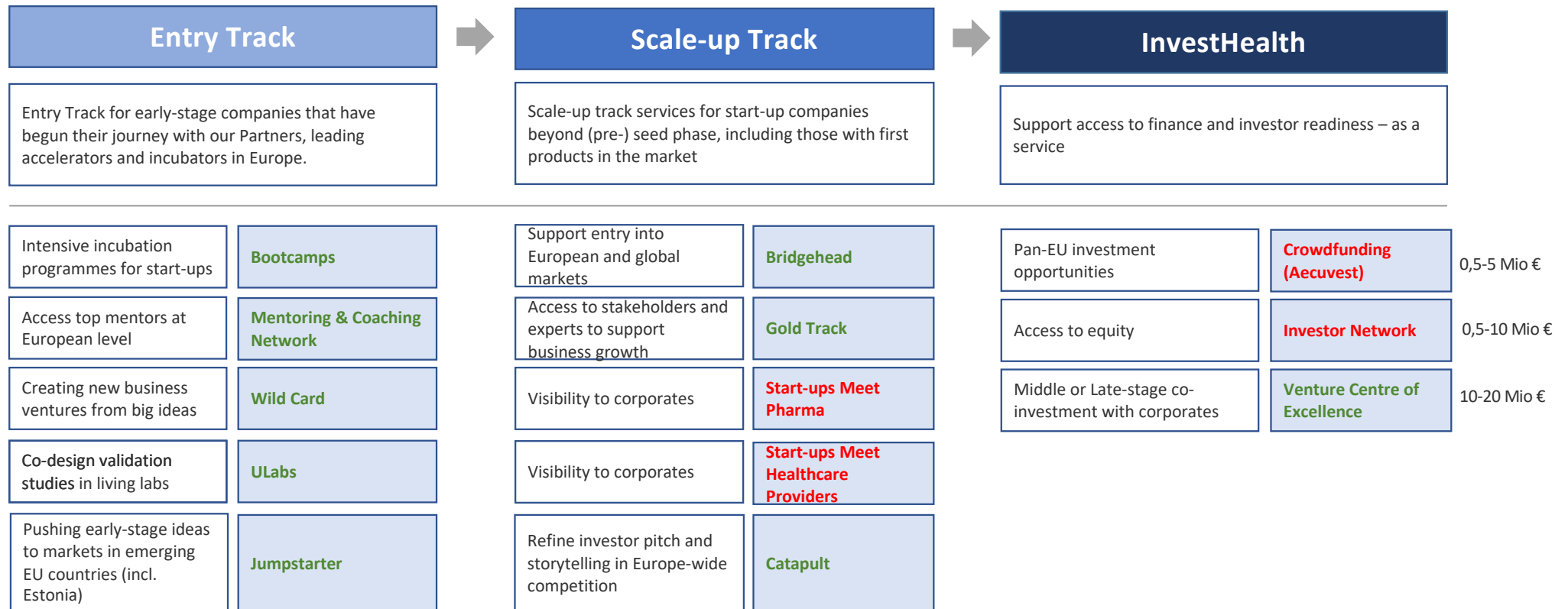
EIT Health is supported by the EIT, a body of the European Union



Overview of different Innovation calls

Type	Service Quality Assessment Innovation projects	Facilitating the uptake of Digital Medical Devices & Diagnostics	Harnessing the full potential of health data for Innovation	Fast Track Start-Up Driven Innovation Project (DiGInnovation)
Goal	Build more resilient healthcare systems that work based on value, not on volume.	Launch innovative patient centred Digital Medical Devices into the market	Unleash the full potential of health data by exploring the secondary use for the development of innovative technologies or solutions that deliver outcomes that matter to patients	Receive reimbursement for innovative patient-centered Digital Medical Devices and launch these innovations on the market
IML start	IML 8, CE mark granted, only IT platform integration	IML 5 (Proof of Value) - 6 (Initial Clinical Trials)	IML 5 (Proof of Value) - 6 (Initial Clinical Trials)	IML7 (Validation of Solution) - IML8 (Approval & Launch), CE mark granted
IML end	IML 9 (Clinical Use)	IML7 (Validation of Solution) - IML8 (Approval & Launch)	IML7 (Validation of Solution) - IML8 (Approval & Launch)	IML9 (Clinical Use)
Duration	Max 30 months, till Dec 2025	Max 24 months, till Dec 2025	Max 24 months, till Dec 2025	Max 9 months
EIT Grant	Max 2M EUR, max 850K EUR/Y	Max 1,5 M EUR, max 850K EUR/Y	1,5 M EUR, max 850K EUR/Y	Max 350 K EUR
Specificities	<ul style="list-style-type: none"> •2 HC providers identified at short proposal •2 payers •IT platform integration •Replicability beyond project end •Health economics 	<ul style="list-style-type: none"> • On the market in 1 year after project end 	<ul style="list-style-type: none"> •Access to use of data repositories/registers or biobanks •On the market in 1 year after project end 	<ul style="list-style-type: none"> •On the market in 1 year after project end
Clinical Dossier	•1 ethics approval before start			
Consortium	<ul style="list-style-type: none"> •At short proposal: 2 entities •At full proposal: Min 50% partners, 2 countries, industry + non-industry 			<ul style="list-style-type: none"> -At short: Start-up alone -At full proposal: > 2 entities, 50% partners
For Startup driven projects	<ul style="list-style-type: none"> •<10 Y , 2 paid FTE, full time CEO •SU at least 300 K EUR – 500 K EUR 			<ul style="list-style-type: none"> •<10 Y , 2 paid FTE, full time CEO •SU at least 150K EUR

EIT Health support for start-ups and SMEs by maturity level



Currently open
Currently closed

Database of EIT Health support programmes

Support schemas clustered based on the nature of target group



<https://eithealth.eu/what-we-do/our-programmes/>



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[What We Do](#) Our programmes

Programmes

Our programmes are unique offerings that give you the opportunity to learn new skills, connect with a vast network of experts, access new markets and finance and more.

There is something for everyone, whether you're a student, healthcare professional, entrepreneur, or anything in between.

Search programmes

Clear search to enable filter function

Filters (none applied)
Clear filters

Programmes for +

Sort by:
Deadline

Showing 21 of 21 results

- Venture Centre of Excellence**
Empowering financing for European health start-ups
View programme
- AIProHealth**
Supporting healthcare through Artificial Intelligence
View programme
- Urbanisation and Health MOOC**
Promoting sustainable solutions in urbanisation and health
View programme



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LAUNCH YOUR START-UP

Programmes for early-stage start-ups



EIT Jumpstarter



Who can apply

- Early-stage innovators from emerging European regions (incl. Estonia).
- Scientific project teams, innovators, scientists, PhD students or master's students



What you get

- 7 months business modelling and business planning
- Analyse of competitive landscape
- Design of go-to-market strategy
- Network with other entrepreneurs and support from international experts



Application dates

Deadline: 16 April

Financial Support

Up to 10 000 EUR prize in each category



Bootcamp programs

Get ready to go to market!

- Training
- Validation
- Network

EIT Health Women Entrepreneurship Bootcamp

The Women Entrepreneurship Bootcamp connects early-stage, women-led or co-led healthcare start-ups to an unparalleled network of mentors in order to nurture and support rapid growth.

EIT Health Regulatory Pathways to Market Bootcamp

Do you want to take your digital health and medical device ideas to a European market? The Regulatory Pathways to Market Bootcamp supports early-stage start-ups navigating healthcare regulations to ease their entry into market.

Patient Innovation Bootcamp

Who better than patients and their caregivers to have crucial insight that leads to true product innovation? This Bootcamp supports the development and launch of innovative solutions created by people directly affected by health conditions.

EIT Health Medtech Bootcamp

Are you part of an early-stage medtech start-up? Then here's your chance to get a clear and valid proof of concept, so you can launch your business into a European market.



Women Entrepreneurship Bootcamp



Who can apply

- Start-ups women-led or co-founded, and in the C-suite management team. Male co-founders are highly encouraged to participate.
- Greater than TRL 4 or equivalent.
- Excluding therapeutics.



What you get

- Get business and product training on-line
- Validate your value proposition
- Leverage the diversity in your team
- Network with other entrepreneurs



Application dates

Deadline: 20 March

Programme starts: 24 April

Financial Obligation

There is a commitment fee of €350 once accepted in the programme.



Patient Innovation Bootcamp



Who can apply

- Teams with innovations that are at the development stage or beyond and have a proof of concept or proof of feasibility.
- If applicant teams are already incorporated into start-ups, the companies must be looking for an application in healthcare for their technology and/or be researching/validating their business model



What you get

- Validate your product-market fit
- Develop your business model
- Pitch your solution
- 10 weeks on-line program



Application dates

Deadline: 31 May

Programme starts: September



MedTech Bootcamp



Who can apply

Start-ups or SMEs incorporated in a Horizon Europe country that:

- Focus on MedTech or Digital Health
- Have a TRL 2-4
- Have a team of at least two people.



What you get

- Understand your customers
- Develop market access and reimbursement strategies
- 6 weeks on-line program



Application dates

Deadline: 20 March

Programme starts: 24 April



Financial Obligation

There is a commitment fee of €350 once accepted in the programme.



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Regulatory Pathways to Market Bootcamp



Who can apply

Entrepreneurs, innovators or start-ups Want to bring their ideas in Digital Health, Medical Devices and in-vitro diagnostics to the market with a TRL 3-6 and a team of at least 2 people



What you get

- Design a go-to-market strategy
- Get hands-on experience
- Meet like-minded entrepreneurs
- on-line & on-site program in Lisbon, Barcelona and Copenhagen



Application dates

Deadline: 31 May

Programme starts: September

Financial Obligation

There is a commitment fee of €350 once accepted in the programme.



About Wild Card

Each year, the Wild Card programme invites start-up teams who are not afraid to take risks to develop an innovative solution for a specific health challenge.

The programme pairs early-stage start-ups with the resources they need to validate their problem-solution, achieve product-market fit, and secure investment opportunities.

Fostering a supportive and collaborative environment, Wild Card encourages participants to think outside the box and challenge conventional thinking. With the guidance and support of experts and investors, teams have the opportunity to take on the challenge and bring innovative products and services to the healthcare industry.



Wild Card



Who can apply

- Teams of entrepreneurs, start-ups or SMEs have a TRL of 3-6
- Address an unmet need for children's health.
- The team should have two-to-five founders, of whom at least two should participate in the programme.



What you get

- Receive training and mentoring from experts
- Validate your problem-solution and product-market fit
- Pitch for a chance to secure investment



Application dates

Deadline: 2 May

Programme starts: June

Financial Obligation

If within three years from programme graduation you succeed to secure funding, we will ask for a 3% success fee of your company's financing round or exit. The success fee is capped and applicable to the first €2M euros of your company's financing round or exit.





About User Validation Labs

This matchmaking programme helps you find the right partner to co-design and execute a user validation study.

EIT Health connects you with living labs, accelerators, hospitals and innovation centres that can help you get access to and collect feedback from your future end users. You will be able to test your product or service with patients, clinicians and medical staff in Europe

User Validation Labs



Who can apply

- Businesses incorporated in the EU with a product or service in the development phase – but not yet in the commercialisation stage.
- Start-ups eager for feedback and validation from users



What you get

- Match with a living lab, accelerator, hospital or innovation centre in Europe
- Get one year of ongoing support
- Receive training on user validation topics from top experts



Application dates

Deadline: 2 May

Programme starts: June

Financial Obligation

The total cost of the programme is €10,000 – EIT Health covers €7,000 and the start-up pays €3,000.





About the Mentoring and Coaching Network

This programme will give you access to a world-leading pool of over 200 healthcare industry experts – all ready to share their knowledge and help you make new and exciting connections. Having a mentor could make all the difference in growing your business successfully.

Mentoring and Coaching Network



Who can apply

- Be developing a healthcare product or looking to scale-up and expand into new markets
- Be registered in a Horizon Europe country

What you get

- Get a voucher worth at least €500 to use on sessions with mentors
- Find your perfect mentor from our pool of over 200 experts
- Tap into the expertise of your industry mentor and receive tailored support



Application dates

Ongoing applications

Financial Obligation

All successful applicants will receive a voucher of at least €500 to use with their chosen mentors, with a mentoring connection from the network typically costing between €1000-€2000.





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GROW YOUR BUSINESS

Programmes for mature start-ups and scale-ups



About Catapult

EIT Health's Catapult is a training programme and competition that boosts the development of top-notch European health start-ups in lifesciences and health tech, through exposure to leading experts and international investors.

The programme recognises and awards the very best business concepts, fast-tracking start-ups to become part of the EIT Health Community of world-leading companies.

Financial Obligation

EIT Health and all finalists of the Catapult programme will enter into an agreement granting EIT Health the right (but not the obligation) to invest into the respective finalist within a period of three years after the participation of the company in the Catapult programme. The investment will be based on the standard investment model of EIT Health (currently EIT Health is participating via Options). The terms and conditions of EIT Health's investment will include a discount in comparison to the last share price paid by an investor and "Most Favoured Nation" conditions in favour of

Catapult



Who can apply

- A micro/small enterprise (less than 50 employees)
- Involved in life science or healthtech
- Innovative and highly promising business concepts
- Already incorporated and operating in an EU country
- Looking for seed or series A funding of at least €500k
- Self-valued at €1M+
- Received at least €500K in public or private funding or generated €500k in revenue last year



What you get

- 360° training and supermentoring
- Visibility to investors and corporates
- €30,000 cash prize
- Networking opportunities



Application dates

Deadline: 2 May

Programme starts: 31 May – Regional Selections

About Bridgehead

Through our Bridgehead programme, we bring together health entrepreneurs who want to grow their business in the European market with top incubators and accelerators that have the expertise and resources to make it happen

We help match your scale-up with an incubator or accelerator from EIT Health's network of Catalysers.

Together, you will plan how to access new markets in Europe quickly and decisively, tap into local networks of partners and clients, access infrastructure and understand new regulatory systems. You'll be given the seasoned expertise, insight and support needed to help realise your business ambitions.





Who can apply

- Be registered in Europe
- Sell a product or services in at least one market in Europe and be ready to open up a new market
- Deliver innovative, transformative products or services in biotech, medtech or digital health
- Have fewer than 250 full time employees



What you get

- Soft-landing in a new market
- Flexible matchmaking
- €25,000 in funding
- Networking opportunities



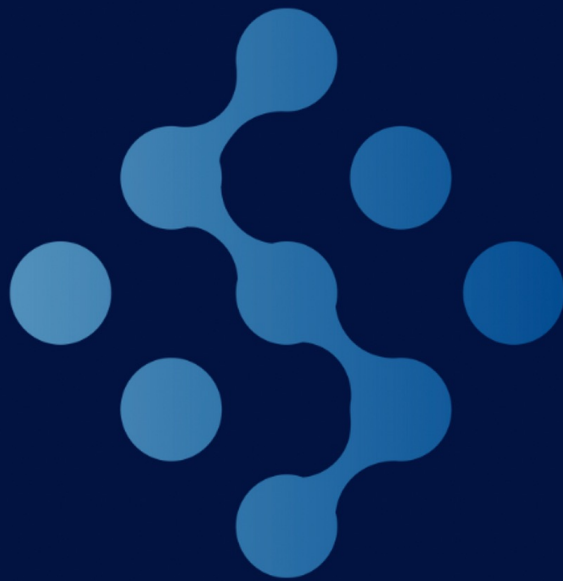
Application dates

Deadline: 2 May

Programme starts: 31 May – Regional Selections

Financial Obligation

There is a 6% success fee of your company's revenue in the new market, capped at three times the amount of the grant amount or three years after completing the programme, whichever comes first. Should there be a financial event during the three years revenue monitoring period, there is a 0.5% exit ⁴⁰ fee as compensation, with the same capping as the success fee.



About Gold Track

Gold Track pairs promising companies with top-flight life science advisors who immerse themselves in your ideating, strategising, and operational execution to set you on a path to success.

With its ambition to massively scale these businesses, Gold Track is built on personal relationships between mentors and mentees. Through individualised guidance, we support companies in unlocking ambitious business and investment opportunities within short timeframes as you conquer unmet medical needs.

Gold Track



Who can apply

Companies that :

- have the potential to address unmet medical needs, backed by strong science and technology
- have a committed leadership team & a financial runway of at least nine months
- are privately-owned with less than 50 employees and based in Europe, the UK, or Israel



Programme description

- Get set with a solid market access and expansion plan
- 1:1 and group sessions with Expert Council members and the opportunity to present to additional hand-picked investors and industry partners.
- Define a clear value creation strategy and catalyse your company's capital value so your company reaches key milestones and exit goals



Application dates

Contact us for more info!

Get in contact with the team in your region to start your application today



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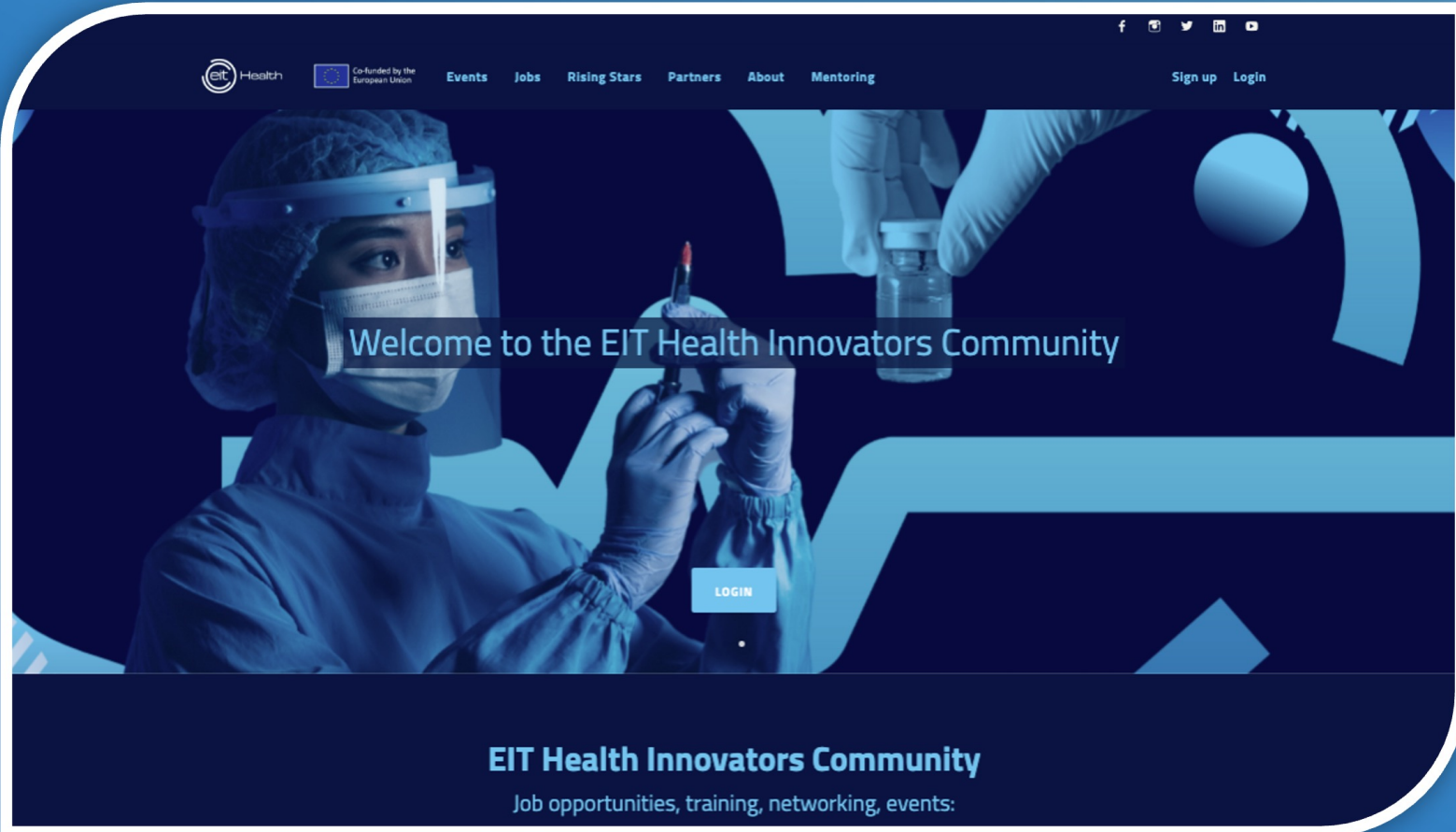


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Estonian start-ups

Thank you!

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