





Competence Centre for Cancer Research

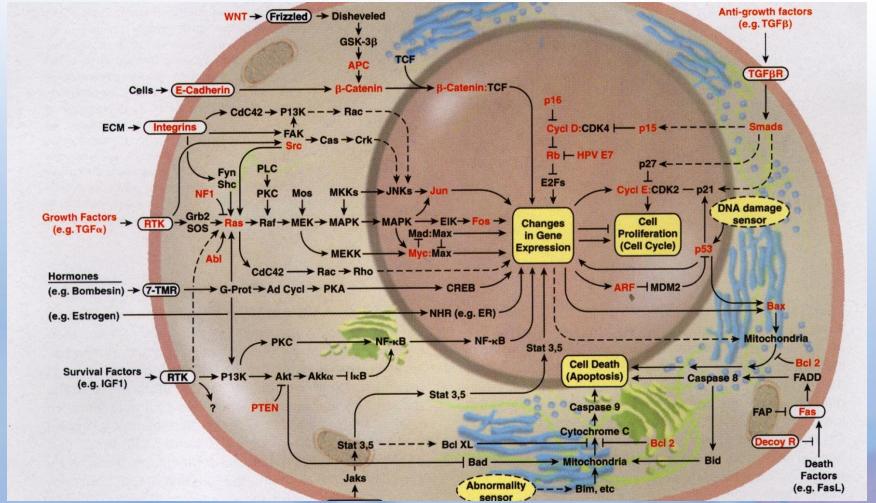
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> **Tartu** November 28 2014



Cancer

- One of the most common causes of death in the developed countries
- Cancer is the common name of more than 250 different diseases in molecular biological sense





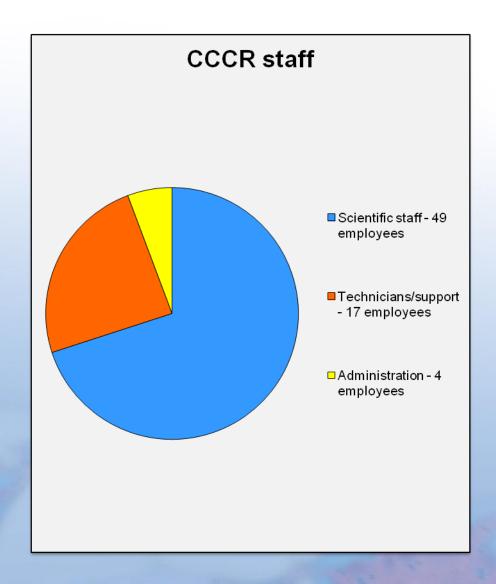
Cancer

- Traditionally top-level oncobiology and oncology in Estonia
- Full oncology patient reports since 1947
- Cancer register information since 1968



CCCR in brief

- Established in 2005
- Limited company
- 7 shareholders, among them 1 university, 1 hospital and 6 companies
- 14 partners
- Budget in 2013: 2.7 MEUR
- 2 development orientations and 10 projects under CC program





Other 5%

CCCR budget for 2009-2013 total 14,4 million EUR

Early cancer diagnostics based on molecular profiling of solid tumors 20%

Acute myeloid leukemia treatment 11%

Competence Center program 64%



Shareholders

- Tallinn University of Technologies
- North Estonian Medical Centre
- IBCC Holding Ltd.
- Cemines Estonia Ltd.
- TFS International AB
- Kevelt Ltd.
- Cambrex Tallinn Ltd.



Consortium Partners

- Tartu University
- Protobios Ltd.
- EPhaG Ltd.
- Genecode Ltd.
- Quattromed HTI Ltd.
- IBGenetics Ltd.
- Pharmidea Ltd.



Management

- Council each partner has a possibility to nominate a representative
- Board Riin Ehin
- Head of therapeutics development
 — PhD Toivo Maimets
- Head of diagnostics development PhD Toomas Neuman
- 10 project managers
- International Scientific Advisory Board



Mission

To save lives and increase the quality of life

through innovative solutions

in the development of cancer drugs and diagnostics

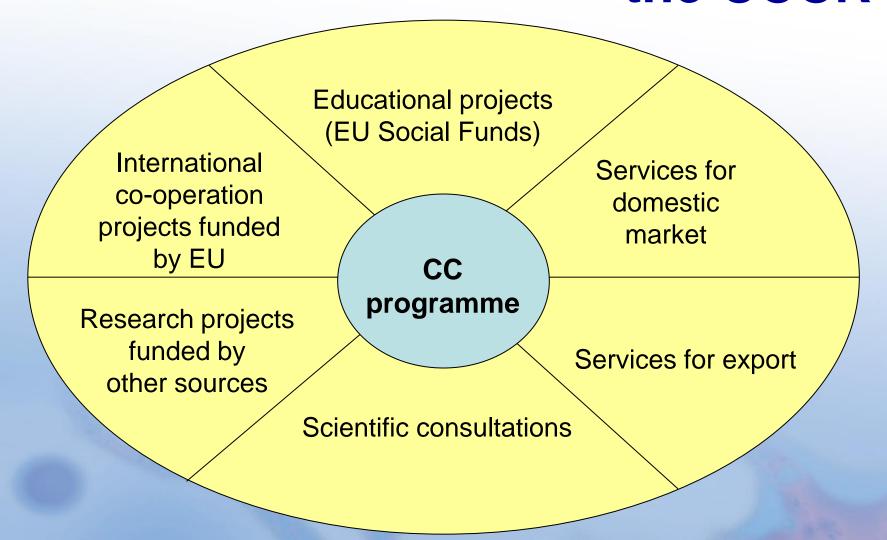


Vision

- Novel solutions for cancer diagnostics and treatment
- New cancer drugs developed in Estonia
- Substantial revenues stem from out-licencing of IP and international co-operation



Areas of activities of the CCCR

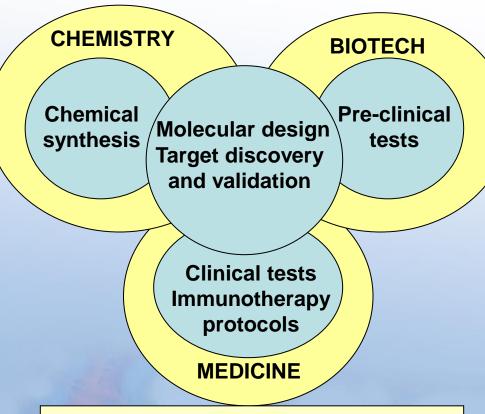




R&D strategy –

interdisciplinary approach

Tallinn University of
Technology,
Institute of
Chemistry
Cambrex Tallinn
Ltd.
Kevelt Ltd.



North Estonian Medical Centre TFS Trial Form Support EPhaG Ltd. Tallinn University of
Technology,
Institute of Gene
Technology
Tartu University,
Institute of
Molecular and Cell
Biology
Celecure Ltd.
Protobios Ltd.
Baltic Technology
Development Ltd.
Quattromed HTI
Ltd.



Results 2009-2013

- 3 orphan drug permissions from EMEA/FDA
- Oncogenetic tests implemented in Estonian medical practice
- 600 cancer patients in Estonia involved in different research protocols
- 6 new patents
- 4 new patent applications
- 2 PCTs
- 14 graduate thesis and dissertations (BSc, MSc, PhD)
- 75 scientific articles by CCCR staff
- 55 scientific presentations
- 14 other presentations



Project portfolio

- Diamut early diagnosis of colorectal cancer
- Oncohist drug development project of Phase I/II orphan drug against acute myeloid leukemia
- Melanoma pathogenesis
- Bioenergetic properties of cancer
- Natural Killer Cell Proliferation Mechanisms, Estonian Science Foundation
- The effect of novel growth factors to productivity of therapeutic proteins in mammalian cells, Estonian Science Foundation
- Curricula development at TUT and UT University



Achievements and Merits

- All scientific groups/companies involved in cancer research in Estonia are partners of the CCCR – successful creation of critical mass
- Novel IP
- Repatriation of 6 top-level scientists from Sweden, USA and Finland
- Several national and international scientific awards to our scientists
- Finnish Quality Award 2010
- Finalist in EUREGIO 2010
- Finalist in BIZ Barcelona 2011
- Scientific Collaboration Award 2013



Commercialization strategies

- Out-licencing of IP
- Sales of IP
- Establishment of spin-offs
- Implementation and commercialization by partners
- Export of contract research services
- Local sales of contract research services
- Cross-use of foreign representations with other Estonian technology companies



Examples of commercialization

- Pre-agreement to out-licence the IP stemming from a drug development project to Lipoxen Ltd.
- One project in incubation in Gothenburg Biotechnology Incubator
- Out-licencing of a new patent by Protobios
- Export of services related to pre-clinical trials
- Sales of sequencing services, gene testing, production of recombinant proteins, synthesis of peptides etc.



CCCR Cambridge Ltd.

- Established in autumn 2012
- Proposed location: Babraham Research Campus – Cambridge - UK
- Strategic aims:
 - better access to VC funding
 - integration with UK cancer research networks (NIHR Cancer Research Netork, Cancer Research UK, National Cancer Research Institute etc.)
 - to benefit from geographical closeness with potential end-users



IP Strategy

- Use of the expertise of partners for identifying patentable
 IP
- Cooperation with international patent offices for selection of best IP strategy in all individual cases
- Special conditions for the common use of pre-existing IP
- Division of novel IP according to co-funding



Competitiveness of the CCCR

Approaches

- Clear aims and visions of the industry partners; need-driven projects
- Proven technology transfer pipelines between academic and industry partners
- Interdiciplinary and cross-border cooperation
- Collaboration with medical doctors; support of big hospitals
- Joint use of scientific equipment by all partners
- Attractive centre for partners and scientists

Results:

- First successful commercialization and implementation experiences
- New projects in CCCR project portfolio
- Innovative solutions for cancer treatment
- All projects clearly aimed at results implementable in clinics
- Relatively low costs of infrastructure
- The number of partners has increased, the number of employees has increased, 4 repatriated scientists



Value for industrial partners

- Added financial capacity for novel R&D projects
- Access to interdiciplinary pool of cooperation partners and specialists
- Synergy of different approaches (molecular biology, organic synthesis, immunology, clinical medicine, chemistry, physics, bioenergetics etc.)
- Increased national and international visibility
- Higher administrative capacities in EU grant management
- Better understanding of EU policies and priorities
- Decreased costs on infrastructure (due to cross-use with other partners)



Value for academic partners

- Common use of infrastructure
- Supervision of graduate thesis
- On-the-job training possibilities of students
- Strong influence on the selection of research areas of academic scientists
- Monetary value from commercialization of results



Clusters

- Estonian HealthTech Cluster- aimed at bringing novel products and services in Estonian health technologies to the global market
- Medicine Estonia for promoting export of medical services
- Cell Therapies Cluster complex solutions in cell therapy, GMP production and regulatory affairs



International networks

- CCCR nominated as the National Contact Point in Estonia in ECCO (European Cancer Organization) for EU cancer research coordination (since 2012)
- Negotiations to represent Estonia in ECRIN (the European Clinical Research Infrastructure Network) in progress
- Negotiations to become a member of OECI-EEIG (Organization of European Cancer Institutes) in progress



Examples of international cooperation

- Agreement with Munich Technical University Hospital to participate in our planned multi-centre clinical study for new cancer diagnostics
- Collaboration with Karolinska Institute in cell therapy
- Collaboration with Gothenburg University and Chalmers University of Technology in development of angiogenesis inhibitor
- High throughput screening collaboration with Helsinki University
- Cooperation with Kuopio University on angiogenesis models
- Cooperation with Turku PET Centre



Ethical Questions

- All animal experiments have to get a permission from the Ministry of Agricultures
- All clinical trials have to pass the Ethics Committee of Human Research
- The permissions for Human Research is issued by the State Agency of Medicines; each trial has its individual EUDRACT number
- All related legislation is harmonized with relevant EU legal acts
- All clinical trials carried out by CCCR are in total accordance with EU regulations
- Common informed consent module
- Training in bioethics has been offered to all employees of CCCR



Thank you!